



Request For Proposal (RFP) Retail or Food & Beverage Kiosk Concession

LYNDEN PINDLING INTERNATIONAL AIRPORT

Nassau Airport Development Company Limited (NAD), the operator of the Lynden Pindling International Airport (LPIA), is interested in attracting experienced, enthusiastic, and imaginative operators for a Retail or Food and Beverage kiosk concession. Proponents must be capable of designing, financing, and operating a Retail or Food and Beverage kiosk concession in the US Departures Terminal of the airport. The unit should offer unique products and/or services at competitive prices that are suited for the passenger demographics of the US Departure Terminal.

Minimum Qualifications:

1. Submit a complete Proposal
2. Attend the Mandatory (in-person) Pre-Submission Meeting
3. Possess: Three (3) or more years of continuous experience within the last five (5) years in retail or food & beverage operations and management.
4. Confirmation that the proponent has the capacity to build-out at least 200 square feet of retail or food & beverage space at BSD\$250.00 per square foot
5. Be financially capable of fulfilling the Agreement in the sole determination of NAD

NAD's Goals and Objectives are to:

1. Offer concessions that will help to enhance the image of LPIA as a world class airport;
2. Achieve a high standard of excellence and customer service;
3. Offer options that will appeal to the complete spectrum of passengers served by the airport;
4. Optimize revenue to NAD.

A detailed Request for Proposal Document for the above is available for distribution to qualified and interested parties via email by contacting the Commercial Development Department at LPIARFP@nas.bs. Documents will be distributed commencing Monday, November 20, 2023.

The Pre-Submission Meeting and Site Tour for interested proponents will be held on Monday, December 11, 2023 at 10:00 a.m. and 2:00 p.m. EST.

Submissions in response to this RFP are to be received no later than 5:00 p.m. EST on Wednesday, January 31, 2024.