



Request For Proposal (RFP)

Common Use Lounge Concessions

LYNDEN PINDLING INTERNATIONAL AIRPORT

Nassau Airport Development Company (NAD), the operator of the Lynden Pindling International Airport (LPIA) is seeking prescribed proposals from prospective bidders (“Proponents”) interested in designing, financing, constructing, maintaining, operating, and managing two (2) Common Use Lounge Concessions at LPIA.

Minimum Qualifications:

Proponents must demonstrate that the Minimum Qualifications listed below have been met in order to have their Proposal considered.

1. Submit a complete Proposal
2. Attend the Mandatory (In-Person) Pre-Submission Meeting
3. Possess: Three (3) or more years of continuous experience within the last five (5) years in the ownership, management, or operation of the proposed Common Use (Airport) Lounges or similar operations
4. Be financially capable of fulfilling the Agreement in the sole determination of NAD

NAD’s Goals and Objectives are to:

1. offer lounge spaces that will help to enhance the image of Lynden Pindling International Airport as a world class airport;
2. offer an exceptional lounge experience with amenities offered in other international airports;
3. achieve a high standard of excellence and customer service;
4. develop, design, and maintain lounge facilities that complement the airport terminals; and
5. optimize revenue to NAD.

A detailed **Request for Proposal Document** for the above is available for distribution to qualified and interested parties via email by contacting Mr. Dexter Bodie, Manager, Commercial Business Development at LPIARFP@nas.bs.

The Pre-Submission Meetings and Site Tours for interested proponents will be held on Wednesday, March 15th and Thursday, March 16th, 2023 at 11:00 a.m. EST.

Submissions in response to this RFP are to be received no later than **5:00 p.m. EST on Friday, May 19th, 2023.**