



## **Request For Proposals (RFP)**

### **LYNDEN PINDLING INTERNATIONAL AIRPORT**

**Nassau Airport Development Company Limited (NAD), the operator of the Lynden Pindling International Airport is interested in attracting experienced, enthusiastic and imaginative operators for a Bahamian themed food and beverage concession. Proponents must be capable of designing, financing and operating the concession located in the Domestic and International Terminal of the airport.**

**Interested proponents are asked to provide:**

- 1. A written proposal outlining the proposed concept; operations and management plan; and the menu and marketing plan**
- 2. A financial offer that includes a revenue share model with NAD including minimum annual guarantees.**
- 3. List of any food and beverage outlets and their square footage managed or owned and operated by the proponent**
- 4. Confirmation that the proponent has the capacity to build-out at least 300 square feet of food and beverage space at B\$200.00 per square foot**

**Minimum Qualifications:**

- 1. 3 to 10 years' experience as a food and beverage operator or managing a food and beverage facility.**

**NAD's Goals and Objectives are to:**

- 1. Achieve a high standard of excellence and customer service**
- 2. Offer a Bahamian food and beverage option that will appeal to the complete spectrum of passengers served by the airport**

**A detailed Request for Proposal Document for the above is available for distribution to qualified and interested parties via email by contacting Mr. Dexter Bodie, Manager, Commercial Business Development at [LPIARFP@nas.bs](mailto:LPIARFP@nas.bs). Documents will be distributed commencing Monday, February 7, 2022, thru Friday, February 25, 2022. A mandatory virtual meeting for all interested proponents will be held Monday, February 28, 2022.**

**Submissions in response to this RFP are to be received no later than 3:00 p.m. on Monday, April 11, 2022. After reviewing responses, NAD may request additional information or may schedule individual meetings with any respondent to gain additional information about the Request For Proposals.**