



Request For Proposals (RFP)

Retail Space

LYNDEN PINDLING INTERNATIONAL AIRPORT

Nassau Airport Development Company Limited (NAD), the operator of the Lynden Pindling International Airport is interested in attracting experienced, enthusiastic and imaginative operators for a Retail kiosk. Proponents must be capable of designing, financing and operating a Retail Kiosk in the US Departures Terminal of the airport. The retail unit should offer unique products and/or services at competitive prices that are suited for US Passenger Traffic.

Interested proponents are asked to provide:

1. A written proposal outlining the proposed concept, operations and management plan and marketing plan;
2. A financial offer that includes a revenue share model with NAD including minimum annual guarantees.
3. List of retail outlets/kiosks and their square footage managed or owned and operated by the proponent.
4. Confirmation that the proponent has the capacity to build-out at least 100 square feet of retail space at B\$150.00 per square foot

Minimum Qualifications:

1. 3 to 10 years' experience in retail operations and management

NAD's Goals and Objectives are to:

1. Achieve a high standard of excellence and customer service
2. Offer retail options that will appeal to the complete spectrum of passengers served by the airport

A detailed **Request for Proposal Document** for the above is available for distribution to qualified and interested parties via email by contacting Mr. Dexter Bodie, Manager, Commercial Business Development at LPIARFP@nas.bs. **Documents will be distributed commencing Monday, February 21, 2022, until March 7, 2022 at 3:00 p.m.**

Submissions in response to this RFP are to be received no later than **3:00 p.m. April 22, 2022**. After reviewing responses, NAD may request additional information or may schedule individual meetings with any respondent to gain additional information about the Request For Proposals.