



Request For Proposals (RFP)

LYNDEN PINDLING INTERNATIONAL AIRPORT

Nassau Airport Development Company (NAD), the operator of the Lynden Pindling International Airport is interested in attracting experienced, enthusiastic and imaginative operators for a Bahamian themed food and beverage concession. Proponents must be capable of designing, financing and operating the concession located in the Domestic and International Terminal of the airport.

Interested proponents are asked to provide:

1. A written proposal outlining the proposed concept; operations and management plan; and the menu and marketing plan.
2. A financial offer that includes a revenue share model with NAD including minimum annual guarantees.
3. List of food and beverage outlets and their square footage owned and operated by the proponent.
4. Confirmation that the proponent has the capacity to build-out at least 500 square feet of food and beverage space at B\$200.00 per square foot.

Minimum Qualifications:

1. 5 to 10 years' experience as a food and beverage operator

NAD's Goals and Objectives are to:

1. Achieve a high standard of excellence and customer service
2. Offer a Bahamian food and beverage option that will appeal to the complete spectrum of passengers served by the airport

A detailed **Request for Proposal Document** for the above is available for distribution to qualified and interested parties via email by contacting Ms. Jan Knowles, Vice President Marketing and Commercial Development at jan.knowles@nas.bs.

Documents may also be collected from NAD's Executive Offices located on the 3rd floor of The International Arrivals Terminal at The Lynden Pindling International Airport. **Documents will be distributed up to 4:00 p.m. on June 15, 2018.**

Submissions in response to this RFP are to be received no later than **4:00 p.m. July 9, 2018**. After reviewing responses, NAD may request additional information or may schedule individual meetings with any respondent to gain additional information about proposals submitted.