



**Request for Proposals to Design, Finance and Operate a Food & Beverage Concession at  
Lynden Pindling International Airport  
Questions and Answers Document – Tuesday, July 9, 2019**

No.	Question/Issue	Response
1	How early can the food court area in US Departure Terminal be accessed?	The earliest time that the departure area can be accessed is 5:00 am for staff and 5:15 am for passengers.
2	How late can you remain in the food court area of the US Departure Terminal?	The last flight usually leaves around 7:00 pm. We encourage all food and beverage concessions to remain open until the last flight departs. All staff with post security access are not permitted in the food court area beyond 2:00 am.
3	Is electricity and water included in the rental amount?	Water is included in the rental amount. However, electricity is not included and is metered.
4	Is there existing infrastructure within the proposed location to accommodate a split unit ductless air conditioner?	There are provisions in place at the location to allow for a connection to a chiller system. Depending on the needs of the concessionaire, this might be the preferred option for cooling. Otherwise, NAD would need to know why a split unit ductless air conditioner is the desired solution and where would be the proposed location for installation. Our Maintenance and Engineering team would then assess the possibility of the unit being installed.
5	Is there an existing system to dispose of oil and other food generated waste?  More specifically is there a grease trap?	There is presently a grease trap under the sink at the location.



6	<p>Is the location supplied with R.O./Purified water?</p> <p>More Specifically for ice, washing produce and supplying soda fountain bins?</p>	<p>Note that there is no reverse osmosis process in place for the location. The location however is presently supplied with potable water. If a reverse osmosis system is required, the proposed design and installation should be submitted to our Maintenance and Engineering team for review and approval.</p>
7	<p>Is there any storage space available? If so, where is it located and at what rental amount per square foot?</p>	<p>Unfortunately, no storage space is being offered as a part of the RFP.</p> <p>We are presently exploring options to create additional storage in the back of house area.</p>
8	<p>Is the (2) month build out period flexible? Can it be extended to (3) months?</p>	<p>We would allow a maximum build out period of 90 days.</p>
9	<p>Is the food court area fully supplied by generator in the event of a power outage by BPL?</p>	<p>The electrical panel is on a generator system which allows for power supply in the event of a power outage by BPL. Nonetheless, we encourage all concessionaires to install surge protectors on sensitive equipment.</p>
10	<p>What is the security deposit for the space?</p>	<p>We require a security deposit which is the equivalent of six (6) months Minimum Guarantee Rent (MAG). The security deposit can be in the form of cash or a letter of credit from a reputable financial institution.</p>
11	<p>Please explain what is the performance bond and how much?</p>	<p>A performance bond, also known as a contract bond, is a surety bond issued by an insurance company or a bank to guarantee satisfactory completion of a project by a contractor.</p> <p>The amount of the bond must equal the value of the proposed fit out.</p>



12	Would it be possible to get the proposal form as an editable pdf via email? When I use the link from the RFP document, none of the buttons work.	For any proponents experiencing problems with links to the RFP documents, kindly forward us a message via email so that we can make arrangements to transmit the documents to you directly.
13	Are CAD files available for the space?	Yes, CAD files are available and can be provided to proponents once a Non-Disclosure Agreement is executed.
14	Can you confirm that it is possible to use propane equipment in this location? Where is the tank storage area, if so please?	Yes, there are provisions in place for the supply of propane at this location. The usage is metered and billed and the end of the month.