



FINANCIAL OFFER

Please fill in the Minimum Annual Guaranteed Rent (MAG) that is offered in both written words and dollar amounts and the Percentage Rate of Gross Sales offered in the spaces provided below and have this page initialed by an authorized company officer.

Note: The Minimum Annual Guaranteed Rent (MAG) must be stated in Bahamian Dollars. The MAG and Percentage Rate offered cannot be less than the minimum rates shown in the draft concession agreement and Section 6. Please limit the percentage rate to two digits after the decimal point.

NO LUMP SUM INCENTIVE PAYMENTS WILL BE ENTERTAINED OR ACCEPTED

Period/Year	MAG in B\$ for the Period/Year <i>written words</i>	Dollar amounts in B\$	Percentage Rate of Gross Sales for the Period / Year
For the period 2019 to 2020		\$	%
For the period 2020-2021		\$	%
For the period 2021-2022		\$	%
For the period 2022-2023		\$	%
For the period 2023-2024		\$	%

Date

Authorized Signatory



FINANCIAL OFFER cont'd:

Each Proposer is required to prepare pro-forma statements covering the five (5) year period of the concession agreement. A breakdown of revenues and expenditures shall be provided for each Period/Year.

Revenues can be detailed by major product categories. Expenses shall be broken down into the following categories: Operating costs, merchandise, wages and salaries, interest, insurance, advertising, depreciation, other expenses (before fees and taxes).

All assumptions and key hypotheses supporting the financial projections should be stated. The financial projections should be based upon management's best and reasonable estimates with respect to the likely future operating results.

Financial Proposal – Pro Forma Statements

Numbers in thousands

	Year 1	Year 2	Year 3	Year 4	Year 5
Total Revenues	\$	\$	\$	\$	\$
Expenses:					
Operating Costs	\$	\$	\$	\$	\$
Merchandise	\$	\$	\$	\$	\$
Wages & salaries	\$	\$	\$	\$	\$
Interest	\$	\$	\$	\$	\$
Insurance	\$	\$	\$	\$	\$
Advertising	\$	\$	\$	\$	\$
Amortization	\$	\$	\$	\$	\$
Other Expenses Before Minimum Fees Bid & Taxes	\$	\$	\$	\$	\$
Total Expenses	\$	\$	\$	\$	\$
Net Profit – Before Minimum Fees Bid & Taxes	\$	\$	\$	\$	\$